

Vinda International Holdings Limited

(Incorporated in the Cayman Islands with limited liability)

(Stock code: 3331)



2017Q1 Results Investor Presentation

Healthy Lifestyle
Starts with Vinda



Financial Highlights

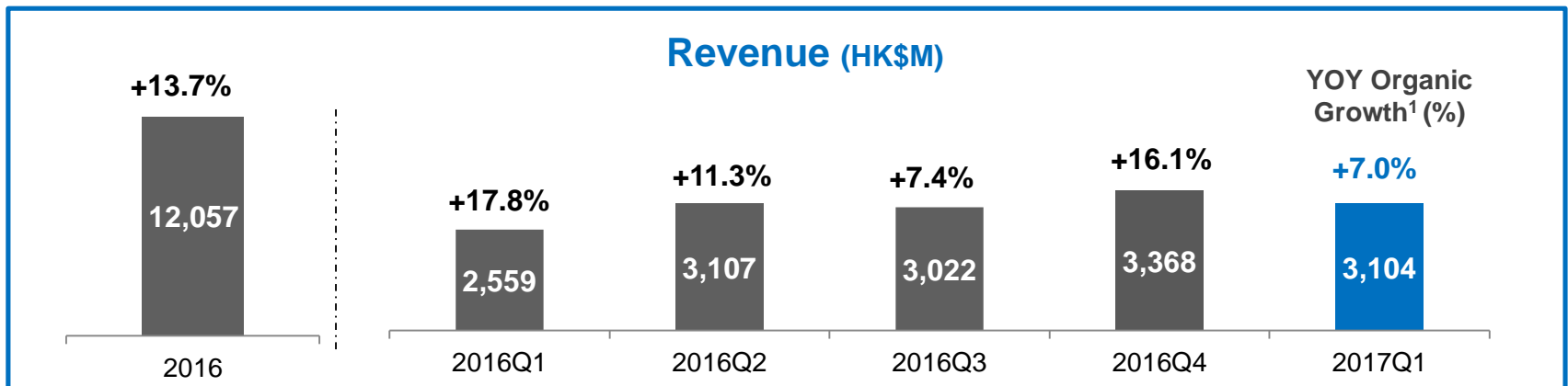
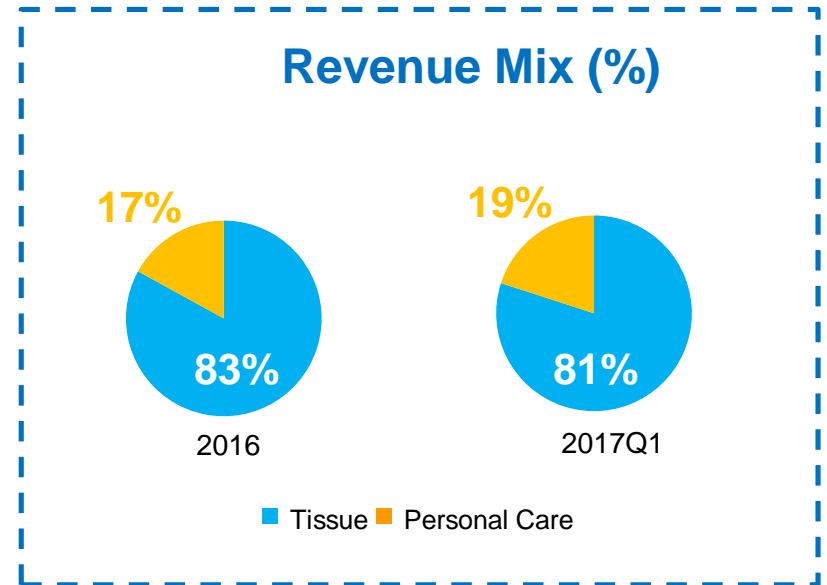
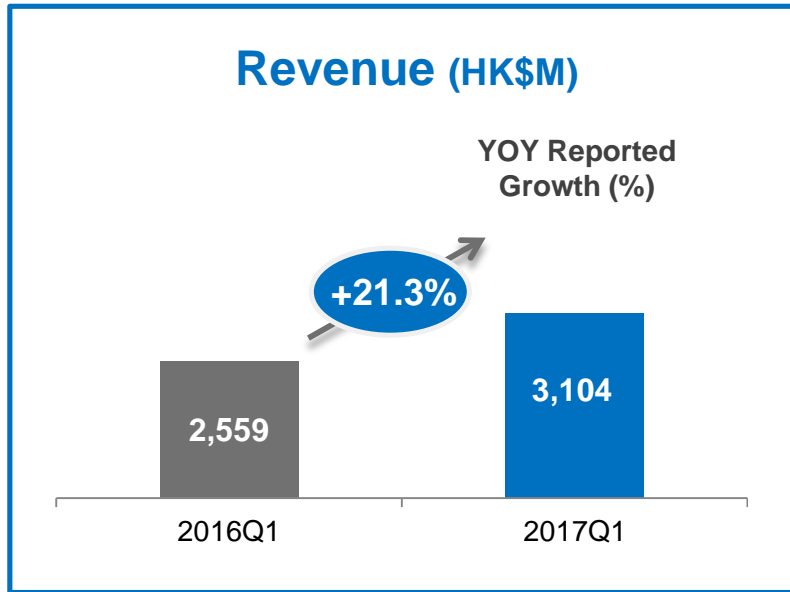


(HK\$M)	2017Q1	2016Q1	YOY
Revenue	3,104	2,559	+21.3%
<i>Organic growth</i>			+7.0% ¹
Gross profit	945	782	+20.8%
<i>Gross margin</i>	30.4%	30.6%	-0.2pps
Operating profit	293	238	+23.2%
<i>Operating margin</i>	9.5%	9.3%	+0.2pps
EBITDA	480	375	27.9%
<i>EBITDA margin</i>	15.5%	14.7%	+0.8pps

Items Affecting Comparability (HK\$M)	2017Q1	2016Q1
Total foreign exchange gain/ (loss)	(6)	5

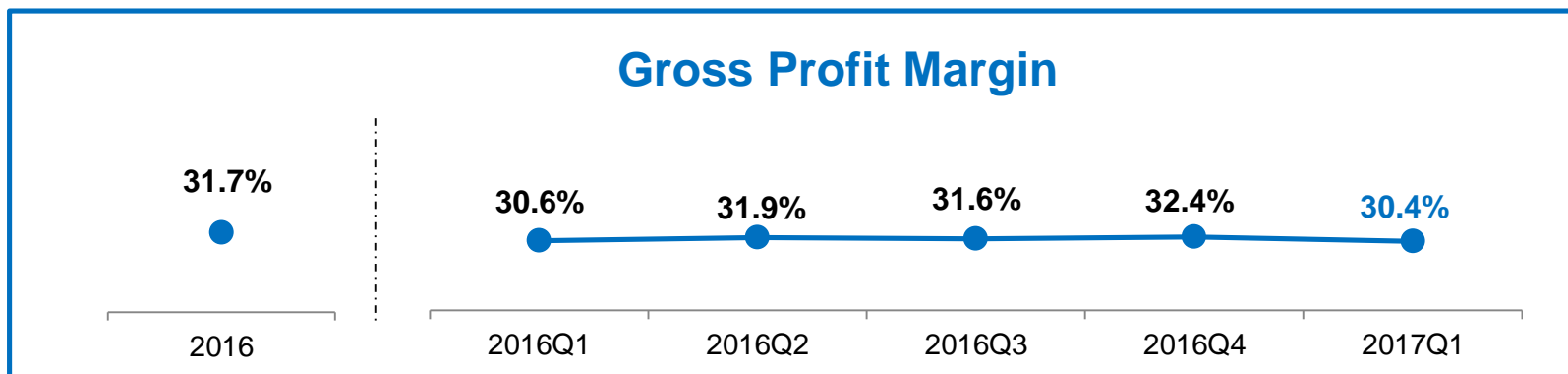
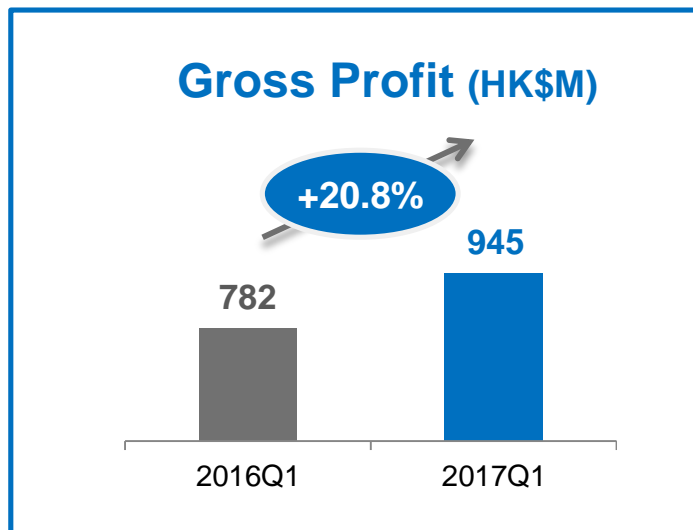
¹ Excluding acquisition and exchange rate effects

Revenue

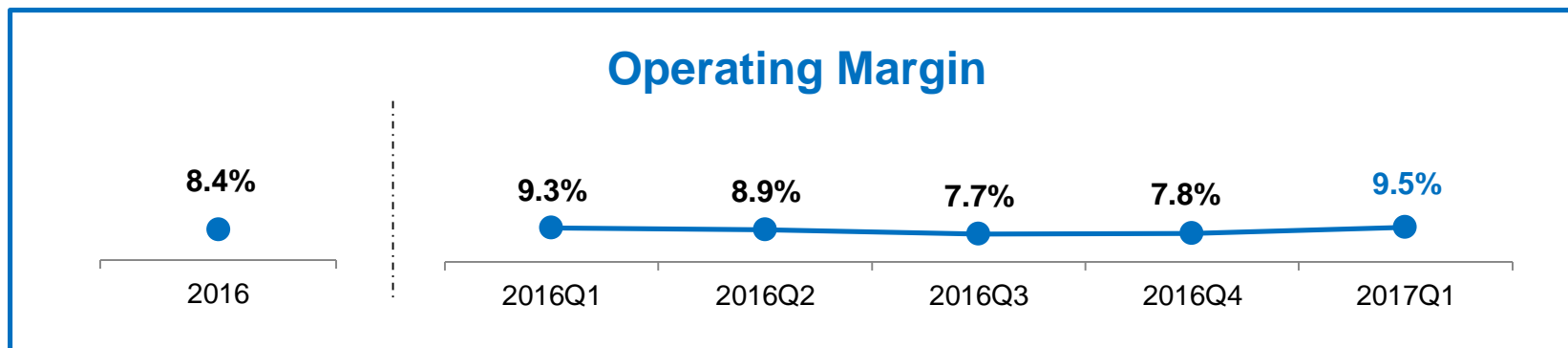
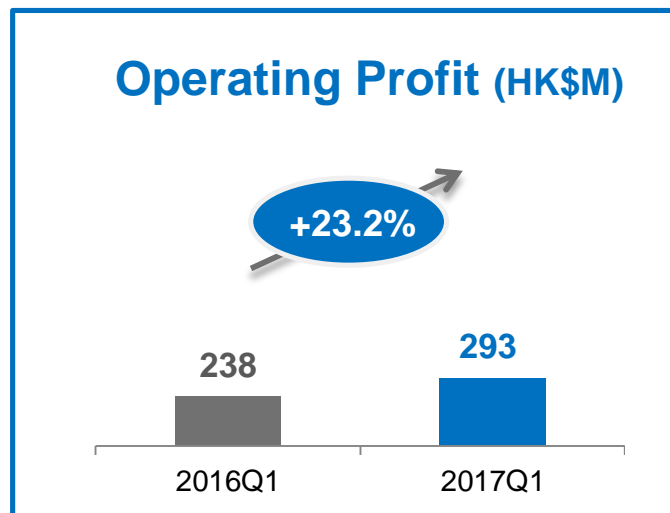


¹ Excluding acquisition and exchange rate effects

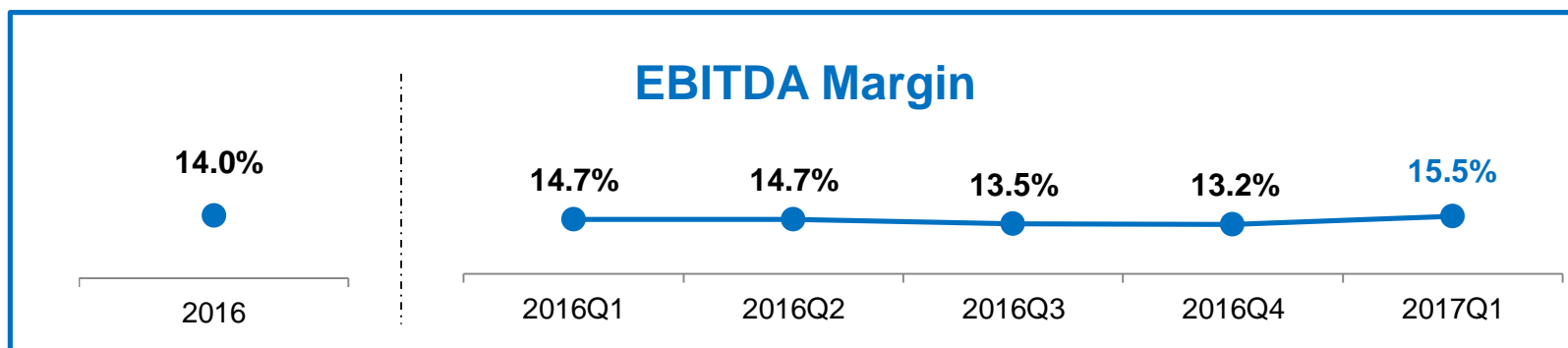
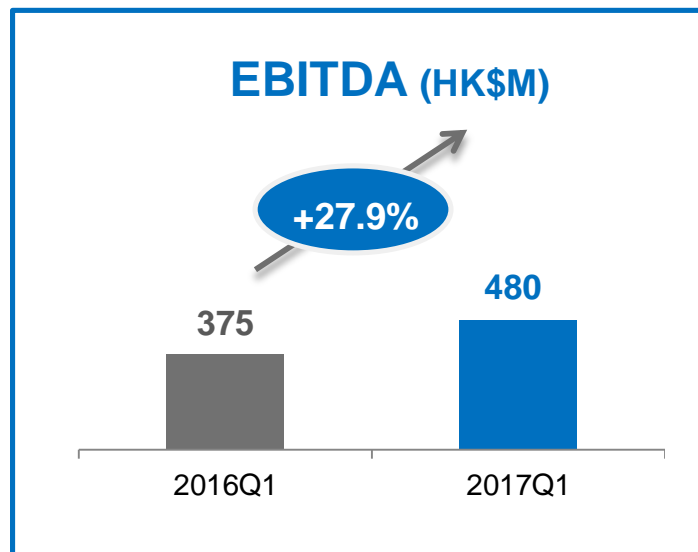
Gross Profit



Operating Profit

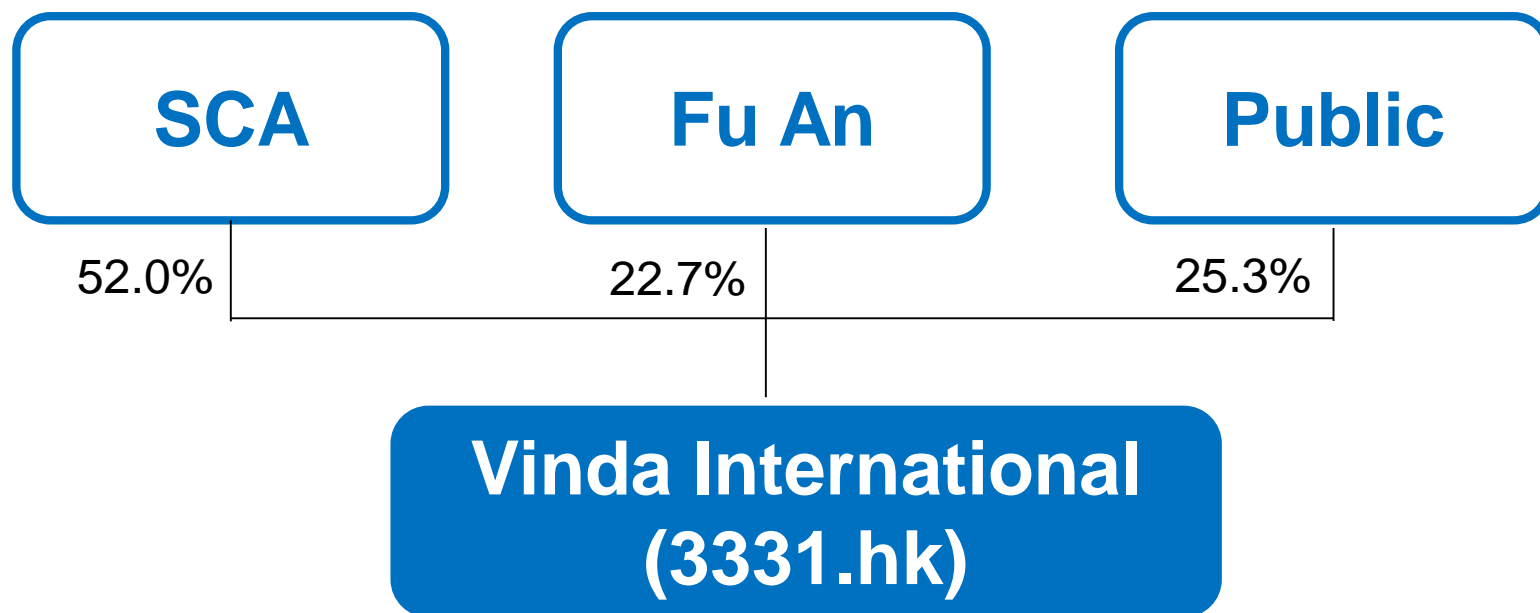


EBITDA



Shareholding Structure

Shareholding structure as at 31 March 2017, following the completion of Sanjiang transaction:



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Thank You

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